DMC DEL MAR COLLEGE
OFFICE OF THE PRESIDENT

July 22, 2026

NOTICE OF MEETING

The **Called Meeting** of the Board of Regents of the Del Mar College District will convene at **11:30 a.m., Tuesday, July 28, 2026,** at the Center for Economic Development, 3209 S. Staples, Room 106, Corpus Christi, Texas.

AGENDA

CALL TO ORDER
QUORUM CALL
MOMENT OF SILENCE
PLEDGE OF ALLEGIANCE
DMC VISION STATEMENT: *Del Mar College empowers our communities to achieve their dreams.*

Del Mar College is streaming live audio and video from the official Board of Regents meetings on the College's website in real-time, with the exception of portions of the meeting considered as "closed session" by statute.

GENERAL PUBLIC COMMENTS (Non-Agenda Items) - 3-minute time limit

- Specific Public Comments will be allowed on agenda items prior to action by the Board.
- General Public Comments may be moved on the agenda at the discretion of the Board Chair and as an accommodation to those in attendance.
- Pursuant to the Texas Open Meetings Act, the College is limited in responding to public comments or inquiries as follows:
    1. Provide a statement of specific factual information in response to an inquiry.
    2. Recite existing policy in response to an inquiry.
    3. Propose placing the subject of the inquiry on the agenda for a subsequent meeting.

(Tex. Govt. Code Section § 551.042)

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Corpus Christi, TX 78404-3897
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ITEMS OF BUSINESS:

1. Discussion of the proposed Maintenance & Operations Budget and the Debt Service Budget for Fiscal Year 2026-2027...Dr. Gerald Napoles
(II: Elevate, Goal 2: Maximize resources entrusted to the College)

Public comments for this agenda item

2. CLOSED SESSION pursuant to:

   a. **TEX. GOV'T CODE § 551.071**: (Consultation with legal counsel), regarding pending or contemplated litigation, or a settlement offer), with possible discussion and action in open session; and the seeking of legal advice from counsel on pending legal or contemplated matters or claims, with possible discussion and action in open session; and,

   b. **TEX. GOV'T CODE § 551.074(a)(1)**: (Personnel matters), regarding the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee, including Evaluation of College President and President's Contract.

CALENDAR: Discussion and possible action related to calendaring dates.

ADJOURNMENT

PUBLIC NOTICE is given that the Board may elect to go into executive session at any time during the meeting in order to discuss matters listed on the agenda, when authorized by the revision of the Open Meetings Act, Chapter 551, of the Texas Government Code.

ATTACHMENTS:

1. FY 26-27 Preliminary Budget (Tex. Govt. Code Section 551.043(c)(1))
2. FY 26-27 Taxpayer Impact Statement (Tex. Govt. Code Section 551.043(c)(2))

DEL MAR COLLEGE

Preliminary Budget – Fiscal Year 2026 - 2027

Public Notice of Budget Information

This summary of the Preliminary Budget for Fiscal Year 2026-2027 is made available to the public in accordance with the Texas Open Meetings Act (Texas Government Code, Chapter 551.043(c)(1) in connection with the following meeting of the Board of Regents:

Meeting Date & Time: July 28, 2026 at 11:30 a.m.

Meeting Location: 3209 S. Staples, Room 106, Corpus Christi, Texas

Agenda Item: Discussion of the Preliminary Budget for Fiscal Year 2026-2027

The complete Preliminary Budget document is available for public inspection during regular business hours at 101 Baldwin Blvd., Memorial Building, Room A-140, Corpus Christi, Texas, and is posted online at www.delmar.edu.

Preliminary Revenue Summary

Category	Budget FY 2026	Increase / (Decrease)	Preliminary Budget FY 2027	% Change
State Funding:				
Performance-Based Funding	$19,183,677	$(3,417,882)	$15,765,795	-18%
FAST Appropriations	1,715,447	284,553	2,000,000	17%
Insurance Contribution	4,934,964	393,933	5,328,897	8%
Retirement Contribution	1,966,711	-	1,966,711	0%
Total State Funding	**$27,800,799**	**$(2,739,396)**	**$25,061,403**	**-10%**
Tuition & Fees	$22,324,462	$(400,000)	$21,924,462	-2%
Property Taxes	81,355,641	4,700,000	86,055,641	6%
Miscellaneous	2,178,744	500,000	2,678,744	23%
Total Preliminary Revenues	**$133,659,646**	**$2,060,604**	**$135,720,250**	**2%**

Preliminary Expenses: Salaries & Benefits

Category	Budget FY 2026	Increase / (Decrease)	Vacancy Variance Inc / (Dec)	Preliminary Budget FY 2027	% Change
Faculty Salaries	$37,373,767	$947,308	$(872,537)	$37,448,538	0%
Exempt Salaries	16,876,238	1,159,057	270,882	18,306.177	8%
Exempt Salaries-Instructional	3,960,647	(67,201)	-	3,893,446	-2%
Non-Exempt Salaries	11,271,285	776,504	501,112	12,548,901	11%
Non-Exempt Salaries-Instructional	2,649,688	5,538	-	2,655,226	0%
Benefits	23,305,035	599,530	-	$23,904,565	3%
Total Preliminary Salaries & Benefits	**$95,436,660**	**$3,420,736**	**$(100,543)**	**$98,756,853**	**3%**

Preliminary Expenses: Non-Salary

Category	Budget FY 2026	Increase / (Decrease)	Vacancy Variance Inc / (Dec)	Preliminary Budget FY 2027	% Change
Contract Instruction	$158,600	-	-	$158,600	0%
Supplies, Postage, Dupl., Copier Rental	3,788,158	(150,000)	-	3,638,158	-4%
Maintenance & Repairs	2,446,276	299,458	-	2,745,734	12%
Equipment	1,729,788	(1,260,000)	-	469,788	-73%
Student Recruiting & Marketing	1,563,906	(150,000)	-	1,413,906	-10%
Audit & Legal, Tax Appraisal, Coll Fees	1,929,066	-	-	1,929,066	0%
Contract Labor & Consultants	3,975,541	(94,116)	-	3,881,425	-2%
Accreditation	97,769	-	-	97,769	0%
Special Pop Interpreter	195,000	-	-	195,000	0%
Computer Software, Hardware, License & Services	5,084,201	-	-	5,084,201	0%
Travel & Professional Development	583,581	-	-	583,581	0%
Election	-	-	-	-	0%
Security	1,632,304	-	-	1,632,304	0%
Recruitment	32,000	-	-	32,000	0%
Food & Beverage	115,861	-	-	115,861	0%
Library	251,122	-	-	251,122	0%
Bad Debt	225,000	-	-	225,000	0%
Membership & Dues	273,589	(25,000)	-	248,589	-9%
Utilities & Telephone	3,619,219	-	-	3,619,219	0%
Insurance	4,135,371	(360,798)	-	3,774,573	-9%
Bank & Collection Fees	155,300	-	-	155,300	0%
Campus Police	302,858	-	-	302,858	0%
Tuition Bond Transfers Out	1,950,750	1,884,958	-	3,835,708	97%
Miscellaneous	537,831	-	-	537,831	0%
Deferred Maintenance	$1,435,000	$(1,435,000)	-	-	-100%
Total Non-Salary Expenses	**$36,218,091**	**$(1,290,498)**	**-**	**$34,927,593**	**-4%**
Contingency	$2,004,895	30,909	-	$2,035,804	2%
Total Preliminary Expenses	**$133,659,646**	**$2,161,147**	**$(100,543)**	**$135,720,250**	**2%**

Figures shown are preliminary and subject to change prior to final Board approval. Totals may not sum exactly due to rounding.

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TAXPAYER IMPACT STATEMENT

As a result of legislation passed by the Texas Legislature in 2025, Tex. Govt. Code Section 551.043(c)(2) requires the Notice of a public meeting at which a governmental body will discuss or adopt a budget, to include a Taxpayer Impact Statement showing: for the median-valued homestead property, a comparison of the property tax bill in dollars pertaining to the property for the current fiscal year to an estimate of the property tax bill in dollars for the same property for the upcoming fiscal year.

Del Mar College will discuss a budget for the College's 2026–2027 fiscal year at the meeting of the Board of Regents on July 28, 2026. Pursuant to Section 551.043(c)(2), the College provides the following information:

Fiscal Year (Tax Year) *	Median- Valued Homestead**	Tax Rate per $100 of Value	Estimated Property Tax Bill
FY 2025-2026 (TY 2025)	$234,366	Adopted 2025 Tax Rate: 0.275903	$647
FY 2026-2027 (TY 2026)	$235,803	No-New Revenue Tax Rate: Unavailable***	Unavailable***
FY 2026-2027 (TY 2026)		**Proposed 2026 Tax Rate: Unavailable*** **	**Unavailable*** **

**Note:* *Tax Year (TY) for 2026 began on January 1, 2026.*

***The median homestead value is not the average homestead value that is disclosed in the college's Notice of Public Meeting to Discuss Budget and Proposed Tax Rate (Form 50-280) published in the newspaper.*

**** The no-new revenue rate and proposed rate are unavailable until after certified values are received.*

NOTE: The estimates in this Taxpayer Impact Statement are based on the preliminary budget and preliminary tax rate that the College's Board of Regents will discuss at its meeting on **July 28, 2026.** The preliminary budget and the preliminary tax rate may be amended by the Board before their final adoption, scheduled for August. If the Board amends the budget prior to adoption, the College will issue an updated Taxpayer Impact Statement.

NOTE: The College taxes a small portion of San Patricio County; however, there is no homestead property in the taxing unit's jurisdiction, so no median-value comparison can be calculated.

Item 1

Fiscal Year 2027 Preliminary Budget

July 28, 2026

Dr. Gerald Napoles, Exec. Vice President & Chief Operating Officer
Raul Garcia, Vice President & Chief Financial Officer
Tammy McDonald, VP of Administration & HR
Dr. Patricia Benavides-Dominguez, Vice President of Student Affairs
Dr. Cathy West, Director of Accounting/Budget Officer
Jackie Landrum, Assistant Comptroller & Budget Analyst

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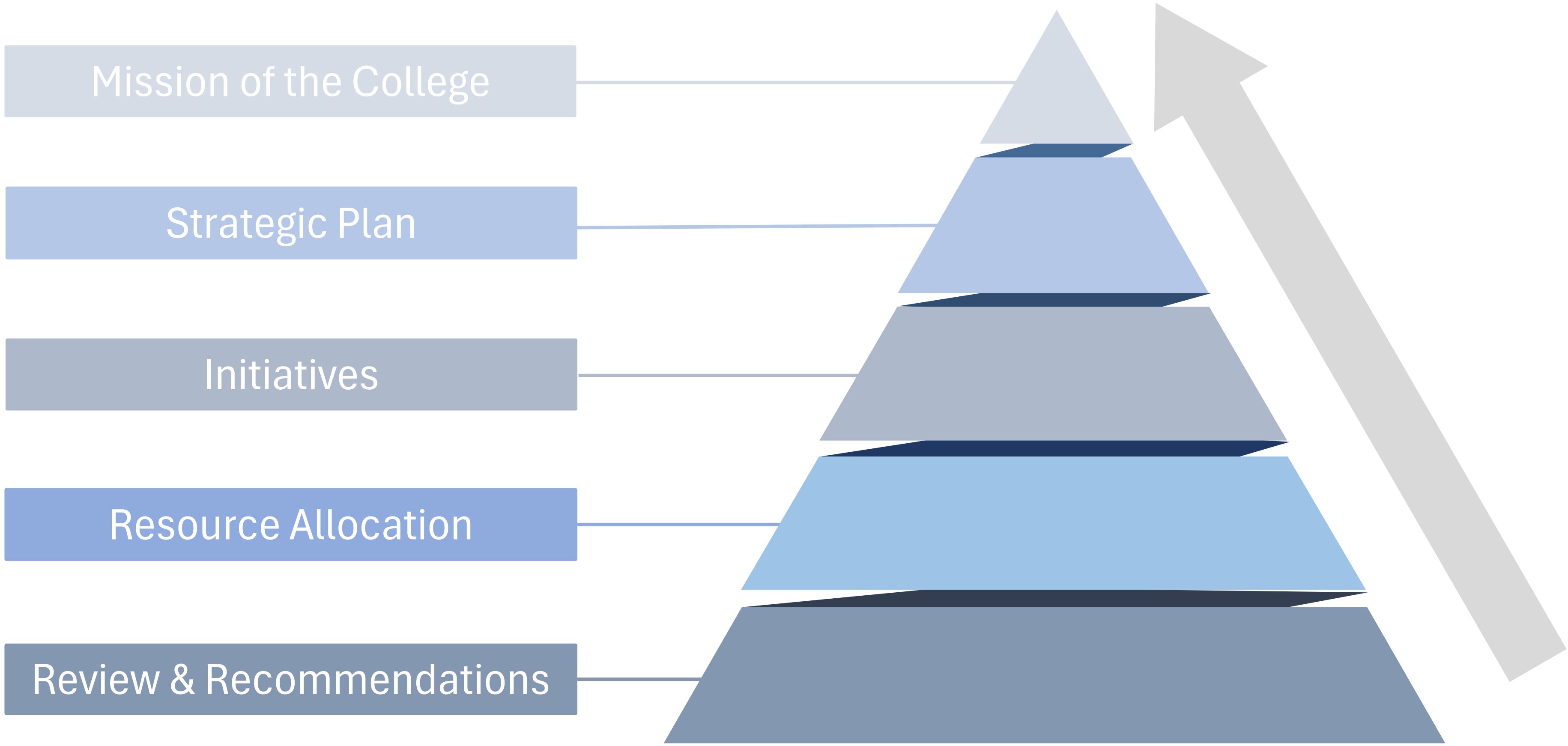
Agenda

- Budget Plan Calendar-FY 2027
- Revenue Challenges & Assumptions
- Operating Revenue Budget
- Strategic Plan-Resource Allocation
- Operating Expense Budget
- Capital Projects: Investment with existing funds
- Questions

Strategic Alignment



Strategic Plan Goals

COMMUNICATE • '24-'29 STRATEGIC PLAN •

Goal 1: Collaborate across the College.
Goal 2: Connect beyond the College.

ELEVATE • '24-'29 STRATEGIC PLAN •

Goal 1: Increase completion for all students.
Goal 2: Maximize resources entrusted to the College.

CULTIVATE • '24-'29 STRATEGIC PLAN •

Goal 1: Nurture our faculty and staff to achieve their full potential.
Goal 2: Optimize the Viking student experience.

Preliminary Expense Assumptions FY 2027

Guiding Star: Cultivate Nurture our faculty & staff to achieve their full potential	Guiding Star: Elevate Increase completion for all students	Guiding Star: Elevate Maximize resources entrusted to the college
• Enhance safety • Viking Way	• College ready pipeline	• Maintain physical resources • Custodial

Budget Plan Calendar- FY 2027

Month	Date	Activity
Jul.	31	• Preliminary Budgets sent to Departments

Aug.	11
	
	25
		• Regular Board Meeting-Budget Update. Board to adopt action items:
		  • An order to conduct a public hearing for the FY 2026-2027 proposed College budget
		  • An order to conduct a public hearing for the FY 2026-2027 proposed property tax rate
		• Board Public hearing:
		  • Public comments on the proposed Budget & Property tax rate
		• Board to adopt action items:
		  • M&O Budget
		  • Debt Service Proposed Budget
		  • M&O Proposed Tax Rate
		  • Debt Service Proposed Tax Rate
		  • Proposed Tax Exemptions

Sep	1 30	• Deadline to approve budget • Deadline to approve tax rate

Revenue Challenges & Assumptions FY 2027 Budget

State Appropriations

- Performance funding-based on THECB projection
- FAST-based on historical data

Tuition & Fees

- No increase in tuition rate
- Analyzed enrollment trends

Property Tax

- Overall tax rate being evaluated
- Assumes a -.68% net valuation decrease
- $535M in new construction
- Effects of HB9

Performance Funding Timeline

Key Milestones from Last Board Meeting to July 14 – Impact on Funding

Projected Performance Funding

Projected performance earnings established

(Since Last Board Meeting)

Board Meeting

Board Meeting

June 9, 2026

State Decision to Adjust Performance Funding

State pulls back $3.5M of performance funding

July 14, 2026

Board Agenda Prep

Preparation of board agenda and materials reflecting funding impact and options

July 20, 2026

Team Meeting

Team meeting to review, update, and discuss impact, and determine next steps

July 20, 2026

Board Meeting

Board Meeting for budget approval

August 11, 2026

KEY TAKEAWAY
A change in state policy on July 14, 2026, resulted in a $(3,500,000) shortfall in performance funding.

Performance Funding-Methodology Changes

THECB
Texas Higher Education
COORDINATING BOARD

- Legislative appropriations for FY 2027 community college formula funding total $1,159,500,000, is a 6.5% reduction from FY 2026 appropriations.
- Proposed Rules for FY 2027
  - Academically Disadvantaged weight from 25% to 20%
  - Economically Disadvantaged weight from 25% to 20%
  - Adult Learner weight from 50% to 40%
- Further limits the number of outcomes eligible to be funded in which one outcome of each type can be earned within a five-year time frame.
  - With the exception of two Level 1 Certificates or Continuing Education Certificates being allowed.

Performance Funding-Methodology Changes

THECB
Texas Higher Education
COORDINATING BOARD

- Removal of Third-Party Credentials as a fundable outcome
- Credential of Value test for associate degrees only (2nd year)
  - Five-year ROI and $30K annual earnings by year five
  - COV test does not apply to certain CIP codes under education and healthcare
  - Six program area associate degrees identified as non-fundable for FY2027

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Exclusions: Associate Degrees

Program Area	CIP Level
Agriculture and Natural Resources	01-Agriculture, agriculture operations, and related sciences 03-Natural resources and conservation
Arts	50-Visual and performing arts
Biology and Life Sciences	26-Biological and biomedical sciences
Communications and Journalism	09-Communication, journalism, and related programs 10-Communications technologies/technicians and support services
Consumer, Culinary, and Wellness	12-Personal and culinary services (except 12.03) 19-Family and consumer sciences/human sciences (except for 19.0706-190709) 31-Parks, recreation, leisure, and fitness studies
Psychology	42-Psychology

State Methodology-Potential DMC Impact (Based on FY2024 & FY2025 Outcomes)

2023-2024 (Fall 23 & Spring 24)	# of Students	# of Awards	Funding Rate	Total Funding	Potential Funding Loss
Students Earning Multiple CERT1	45	90	$ 1,750	$ 157,500	$ 78,750
Students Earning Multiple CERT2	9	18	1,750	31,500	15,750
Students Earning Multiple Assoc.	71	142	3,500	497,000	248,500
Associate Degree Exclusions	135	135	3,500	472,500	472,500
				Total Potential Funding Loss	$ 815,500

2024-2025 (Fall 24 & Spring 25)	# of Students	# of Awards	Funding Rate	Total Funding	Potential Funding Loss
Students Earning Multiple CERT1	45	90	$ 1,750	$ 157,500	$ 78,750
Students Earning Multiple CERT2	39	78	1,750	136,500	68,250
Students Earning Multiple Assoc.	49	98	3,500	343,000	171,500
Associate Degree Exclusions	89	89	3,500	311,500	311,500
				Total Potential Funding Loss	$ 630,000

FY 2027 Preliminary State Appropriations

Category		Amount
THECB FY 26 Estimate	**$**	**19,256,072**
FY 27 Adjustments		-
FY 27 State Appropriation Reduction (6.5% overall)		(2,583,777)
FY 27 Reduction Based on Methodology Changes (Associate Degrees)		(504,500)
FY 27 Reduction Based on Methodology Changes (Weight Changes)		(402,000)
Subtotal	**$**	**(3,490,277)**
FY 27 Total Preliminary Performance Funding	**$**	**15,765,795**

Freedom to Dream - Cohort 1
FY 2025 to FY 2026
Actuals vs Forecast

Funding Source	Dollars (Fall 2025 & Spring 2026)			Student Headcount		
Tuition & Fees	**Actuals**	**Forecast**	**Variance**	**Actual**	**Forecast**	**Variance**
Tuition Revenue	$ 4,674,135	$ 5,131,230	$ (457,095)	1561	1570	(9)
Tuition Waivers	(4,674,135)	(5,131,230)	457,095	123	145	(22)
Traditional Students	(1,733,530)	-	(1,733,530)			
Total Tuition & Fee Revenue	**(1,733,530)**	**-**	**(1,733,530)**	**1,684**	**1,715**	**(31)**
Performance Funding				Credentials Awarded Forecast		
Associate Degrees	21,125	176,175	(155,050)	5	31	(26)
Credentials of Value	252,563	934,805	(682,242)	91	186	(95)
Dual Credit Transfers w/15 SCH	-	578,550	(578,550)	-	165	(165)
Total Performance Funding	**273,688**	**1,689,530**	**(1,415,842)**	**96**	**382**	**(286)**
DMC Foundation	500,000	500,000	-			
Total Funding Source	**(959,842)**	**2,189,530**	**(3,149,372)**			
Expense	Dollars					
Faculty Salary Expense	307,625	19,257	288,368			
Benefits Expense	101,516	6,419	95,097			
Faculty Overload	1,200,000	-	1,200,000			
Total Expense	**1,609,141**	**25,676**	**1,583,465**			
Net Investment into FD2	**(2,568,983)**	**2,163,854**	**(4,732,837)**			

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Success and Persistence Strategies

- Success Coaches and Student–Faculty Relationships
  - Increased GPA and retention
- START, STAY, and FINISH STRONG Interventions
  - Academic Persistence Plan
  - Collaboration with instructional and wrap-around services
- CARE Connection
  - Referral sources are faculty, staff, and students
- Consistent communication promotes persistence toward completion
  - Weekly student activities communicated via CRM and Viking Vibe Student Newsletter
  - Signature events (Welcome Week, Spring Break Bash, Pool Party, etc.)

Full-Time Students Persist Faster and at Higher Rates

Time to Completion and Persistence Rates

FREEDOM TO DREAM 1.0 STUDENTS

Enroll in 12+ credits per semester

PERSISTED AT

82%

Fall to Spring

High persistence early on keeps students on track.

START | **1 YEAR** | **2 YEAR** | **3 YEAR** | **6+ YEARS**

Most full-time students complete their program in 2-3 years and DMC receives funding.

PART-TIME STUDENTS

Enroll in fewer than 12+ credits per semester

PERSIST AT

40-45%

Year-over-Year

Lower persistence and longer time to completion.
Many part-time students take up to 6+ years to finish.

START | **1 YEAR** | **2 YEAR** | **3 YEAR** | **4 YEAR** | **5 YEAR** | **6 YEARS+**

Most part-time students complete and DMC receives funding.

Full-Time FTIC Student Persistence

Fall to Fall Persistence				
Term 1	**FT/FTIC**	**Term 2**	**Returned**	**Persisted %**
2022FA	286	**2023FA**	162	**56.6%**
2023FA	323	**2024FA**	179	**55.4%**
2024FA	308	**2025FA**	211	**68.5%**

Spring to Spring Persistence				
Term 1	**FT/FTIC**	**Term 2**	**Returned**	**Persisted %**
2023SP	73	**2024SP**	36	**49.3%**
2024SP	81	**2025SP**	47	**58.0%**
2025SP	75	**2026SP**	41	**54.7%**

Fall to Spring Persistence				
Term 1	**FT/FTIC**	**Term 2**	**Returned**	**Persisted %**
2023FA	323	**2024SP**	245	**75.9%**
2024FA	308	**2025SP**	265	**86.0%**
2025FA	622	**2026SP**	505	**81.2%**

Source: CBM0C1, Full-Time First Time in College (FTIC)

Freedom To Dream Cohort 1 Persistence

Freedom To Dream Persistence by Term				
Term 1	**F2D Cohort 1**	**Term 2**	**Returned**	**Persisted %**
2025FA	1,684	**2026SP**	1,372	**81.5%**
2025FA	1,684	**2026FA* (Enrolling)**	790	**46.9% (In Progress)**

Source: CBM0C1 preliminary as of 07/20/26, Freedom To Dream (F2D) Cohort 1.
Note: Fall 2026 enrollment is still in progress,

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Full-Time Student Persistence

Fall to Fall Persistence				
Term 1	**Full-Time**	**Term 2**	**Returned**	**Persisted %**
2022FA	1,284	**2023FA**	685	**53.4%**
2023FA	1,483	**2024FA**	777	**52.4%**
2024FA	1,441	**2025FA**	806	**55.9%**
Spring to Spring Persistence				
Term 1	**Full-Time**	**Term 2**	**Returned**	**Persisted %**
2022SP	975	**2023SP**	442	**45.3%**
2023SP	1,143	**2024SP**	553	**48.4%**
2024SP	1,278	**2025SP**	674	**52.7%**
Fall to Spring Persistence				
Term 1	**Full-Time**	**Term 2**	**Returned**	**Persisted %**
2022FA	1,284	**2023SP**	993	**77.3%**
2023FA	1,483	**2024SP**	1,122	**75.7%**
2024FA	1,441	**2025SP**	1,143	**79.3%**

Source: CBM0C1, Full-Time students only, Dual Credit students are excluded

Part-Time Student Persistence

Fall to Fall Persistence				
Term 1	Part-Time	Term 2	Returned	Persisted %
2022FA	5,881	**2023FA**	2,598	**44.2%**
2023FA	5,476	**2024FA**	2,561	**46.8%**
2024FA	5,720	**2025FA**	2,910	**50.9%**
Spring to Spring Persistence				
Term 1	Part-Time	Term 2	Returned	Persisted %
2022SP	5,638	**2023SP**	2,410	**42.7%**
2023SP	5,171	**2024SP**	2,237	**43.3%**
2024SP	4,948	**2025SP**	2,228	**45.0%**
Fall to Spring Persistence				
Term 1	Part-Time	Term 2	Returned	Persisted %
2022FA	5,881	**2023SP**	3,757	**63.9%**
2023FA	5,476	**2024SP**	3,511	**64.1%**
2024FA	5,720	**2025SP**	3,746	**65.5%**

Source: CBM0C1, Part-Time students only, Dual Credit students are excluded

Freedom to Dream

Incremental Financial Impact Analysis Plan

Revenue	Actuals	Funding Forecast				Student Headcount		
Tuition & Fees	**FY 2026**	**FY 2027**	**FY 2028**	**FY 2029**	**Total**	**FY 2027**	**FY 2028**	**FY 2029**
Tuition Revenue	$ 4,674,135	$ 4,281,284	$ 3,146,658	$ 923,134	$ 13,025,211	1055	851	323
Tuition Waivers	(4,674,135)	(4,281,284)	(3,146,658)	(923,134)	(13,025,211)	443	250	-
Traditional Students	(1,733,530)	-	-	-	(1,733,530)	-	-	-
Total Tuition & Fee Revenue	**(1,733,530)**	**-**	**-**	**-**	**(1,733,530)**	**1,498**	**1,101**	**323**
Performance Funding						Credentials Awarded Forecast		
Associate Degrees	21,125	820,000	3,154,500	1,324,500	5,320,125	204	850	323
Credentials of Value	252,563	473,250	340,500	-	1,066,313	193	101	-
GAI Transfer w/15 SCH	-	689,850	656,950	117,250	1,464,050	-	-	-
Dual Credit Transfers w/15 SCH	-	832,300	-	-	832,300	-	-	-
Total Performance Funding	**273,688**	**2,815,400**	**4,151,950**	**1,441,750**	**8,682,788**	**397**	**951**	**323**
DMC Foundation	500,000	500,000	-	-	1,000,000			
Total Funding Source	**(959,842)**	**3,315,400**	**4,151,950**	**1,441,750**	**7,949,258**			
Expense		**Dollars**						
Faculty Salary Expense	307,625	316,854	326,359	336,150	1,286,988			
Benefits Expense	101,516	104,562	107,699	110,930	424,707			
Faculty Overload	1,200,000	1,000,000	700,000	200,000	3,100,000			
Total Expense	**1,609,141**	**1,421,416**	**1,134,058**	**647,080**	**4,811,695**			
Net Investment into FD2	**(2,568,983)**	**1,893,984**	**3,017,892**	**794,670**	**3,137,563**			

Del Mar College: Workforce Development Center-Aransas County 5-Year Projection

Funding Categories		Year 1		Year 2		Year 3		Year 4		Year 5		Total
Estimated Tuition and Fees	$	479,952	$	566,589	$	609,187	$	655,109	$	704,630	$	3,015,467
Estimated FAST		6,145		51,391		52,933		54,521		56,156		221,145
Estimated CE & Workforce Revenue		42,450		43,724		45,035		46,386		47,778		225,373
Grants and Scholarships		96,000		96,000		-		-		-		192,000
Estimated State Appropriations		-		206,551		242,435		259,174		277,129		985,289
Total Revenues	**$**	**624,547**	**$**	**964,254**	**$**	**949,590**	**$**	**1,015,190**	**$**	**1,085,694**	**$**	**4,639,275**
Cost Categories												
Exempt Salaries		54,000		55,620		57,289		59,007		60,777		286,693
Non-Exempt Salaries		34,000		35,020		36,071		37,153		38,267		180,511
Faculty		54,000		55,620		57,289		59,007		60,777		286,693
Benefits		45,440		46,803		48,207		49,654		51,143		241,247
Total Salaries & Benefits	**$**	**187,440**	**$**	**193,063**	**$**	**198,855**	**$**	**204,821**	**$**	**210,965**	**$**	**995,144**
Non-Salary Expenses		296,371		319,485		341,190		369,143		403,691		1,729,879
Total Expenditures	**$**	**483,811**	**$**	**512,548**	**$**	**540,045**	**$**	**573,964**	**$**	**614,656**	**$**	**2,725,024**
Total Revenue Over/Under	**$**	**140,735**	**$**	**451,706**	**$**	**409,545**	**$**	**441,227**	**$**	**471,037**	**$**	**1,914,251**

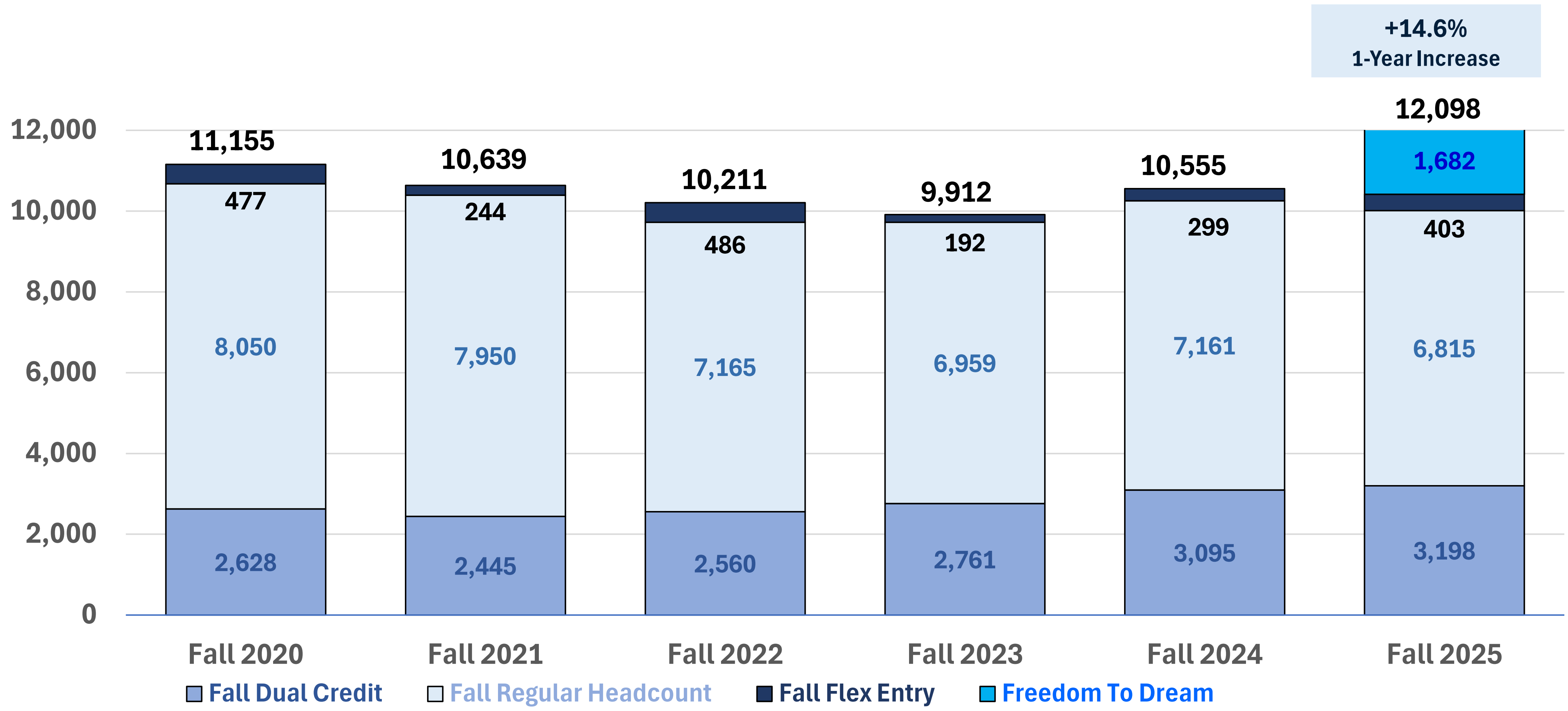
Capital Projects: Investment from Existing Funds - FY 2027

Project	Budget
Oso Creek Effluent Water	$ 2,000,000
General Purpose Demolition	1,000,000
Windward Water Well	500,000
Upgrade Fire & Security Camera Systems (Level 2)	4,000,000
Windward - CDL Program Expansion	3,000,000
Total	**$ 10,500,000**

Existing Funds - FY 2027	
Source:	**Amount**
Estimated Operating Surplus - FY 2026	$ 3,000,000
Plant Funds not Designated	3,000,000
Risk Reserve Fund	8,600,000
Total	**$ 14,600,000**

DEL MAR COLLEGE

Fall Academic Credit Headcount

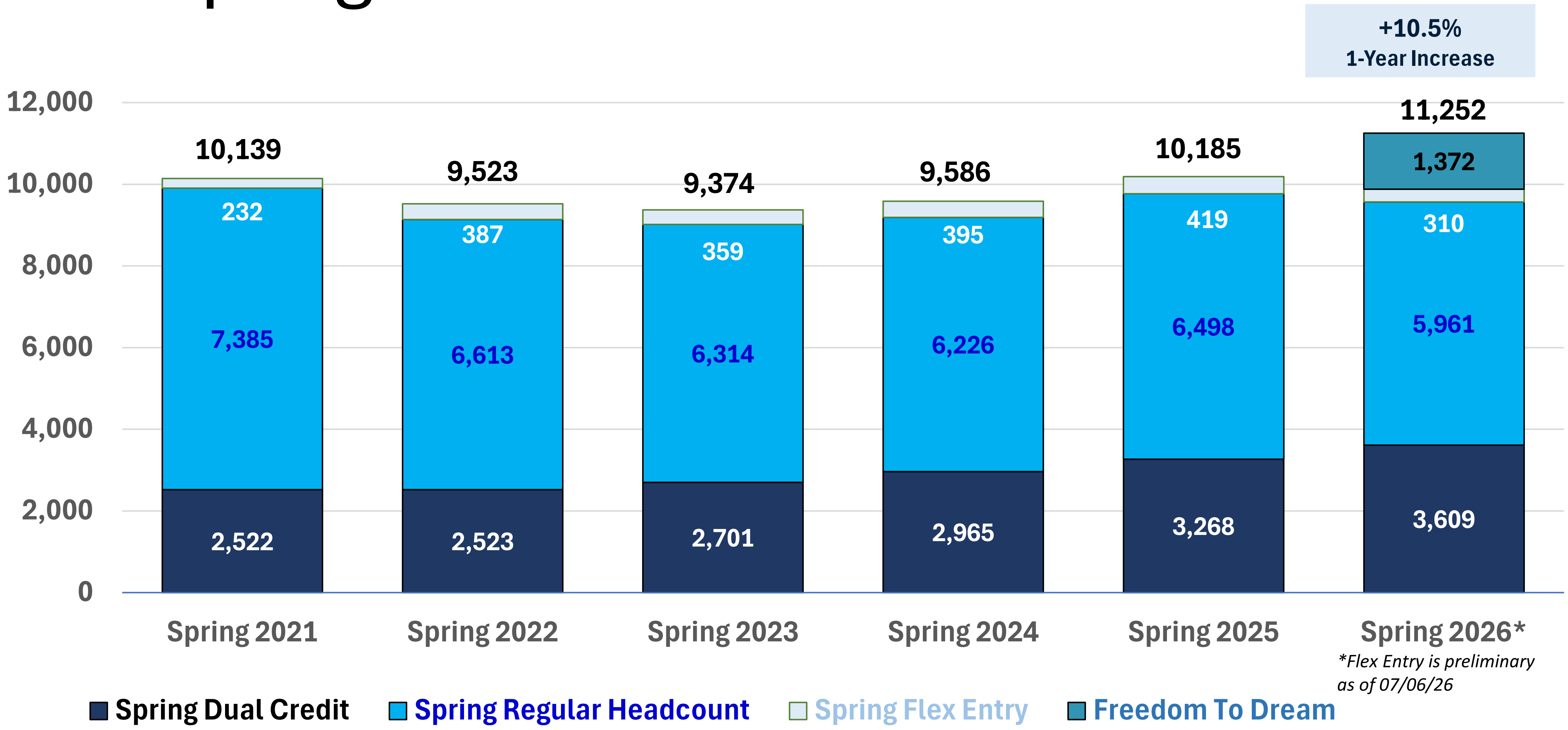


Fall Flex entry is reported in Spring, unduplicated headcount excludes students already reported in regular Fall.

Note: A student is counted only once regardless of the number of classes enrolled in. Data Source: Texas Higher Education Coordinating Board.

DEL MAR COLLEGE

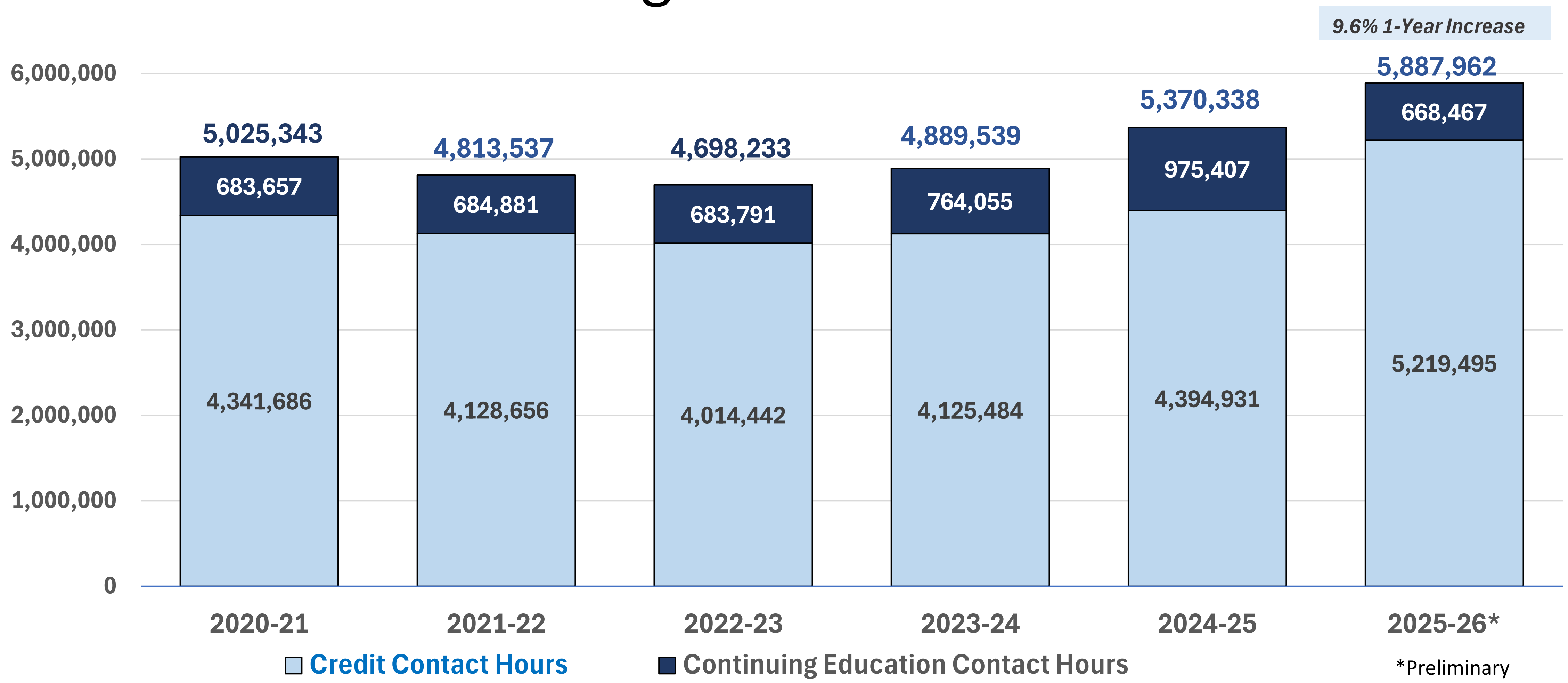
Spring Academic Credit Headcount



Spring Flex entry is reported in Summer I, unduplicated headcount excludes students already reported in regular Spring.
Note: A student is counted only once regardless of the number of classes enrolled in. Data Source: Texas Higher Education Coordinating Board.

DEL MAR COLLEGE

Total Annual Contact Hours for Credit and Continuing Education Courses



Note: Annual Credit Contact Hours are for Fall, Spring, and Summer Semesters. Continuing Education Contact Hours are for Quarters 1-4.

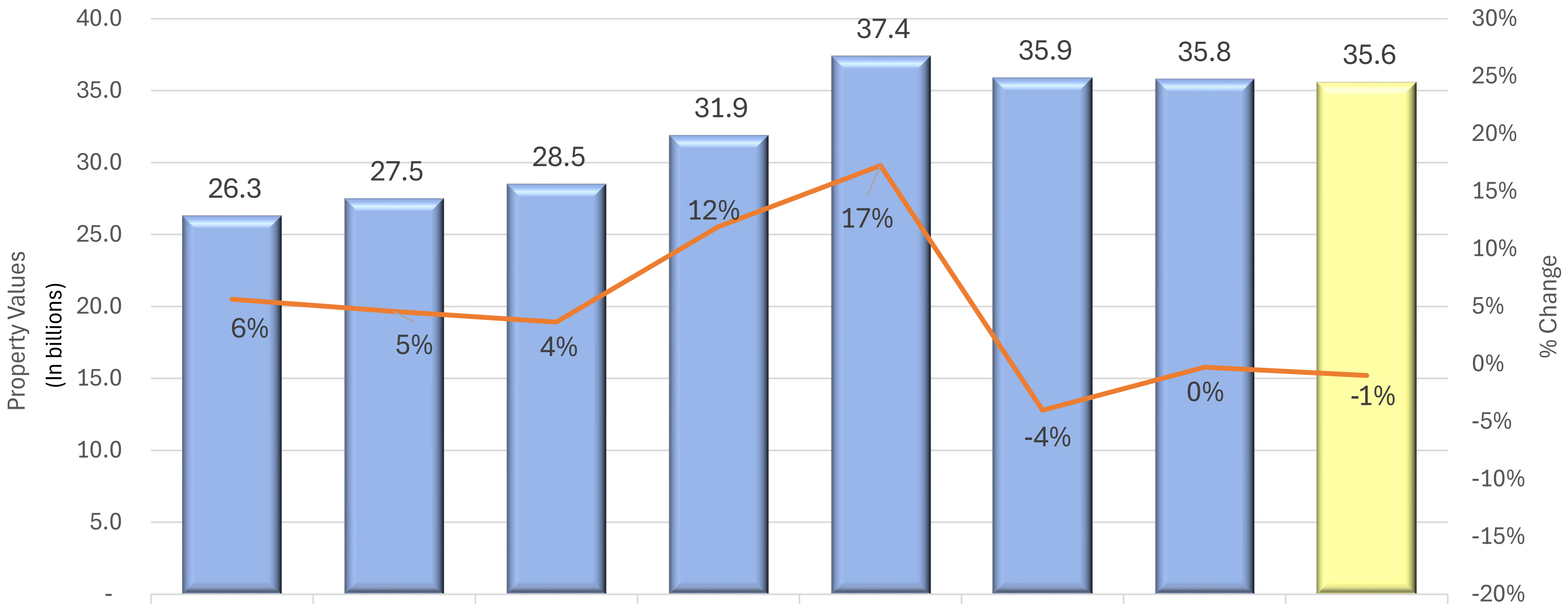
DEL MAR COLLEGE

Estimated Tuition and Fees Activity – All Students (net of F2D waivers) FY 2026-2027

Category	Revenue	Waiver Costs (F2D)	Total
New Enrollment Growth	$ 311,128	$ -	$ 311,128
Aransas County WFD Center	522,402		522,402
Foundation	-	500,000	500,000
Subtotal	**$ 833,530**	**$ 500,000**	**$ 1,333,530**
Traditional Students	(1,733,530)	-	(1,733,530)
F2D Students Growth	1,983,800	(1,983,800)	-
Subtotal	**$ 250,270**	**$ (1,983,800)**	**$ (1,733,530)**
Total Preliminary Estimated Tuition and Fees	**$ 1,083,800**	**$ (1,483,800)**	**$ (400,000)**

DEL MAR COLLEGE

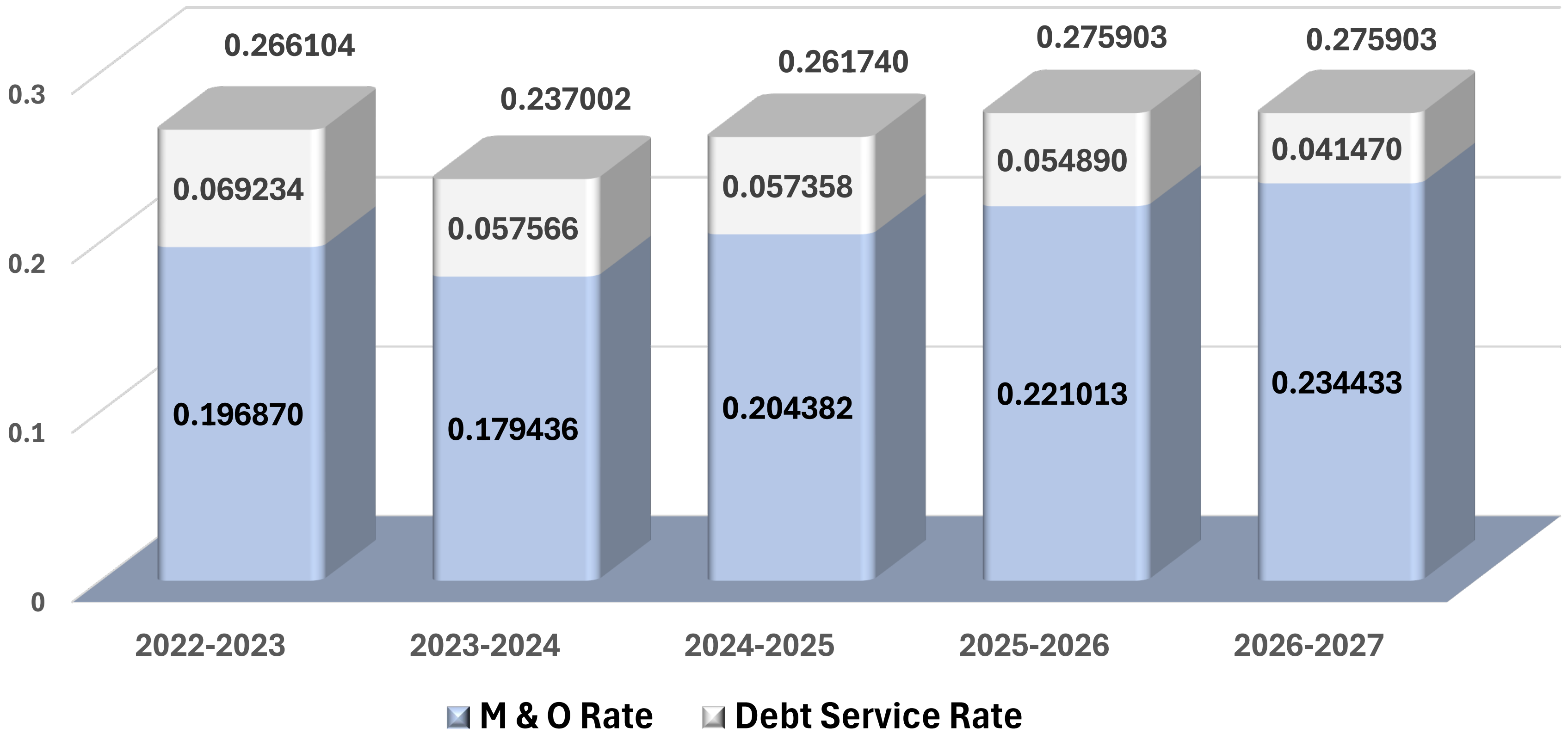
Taxable Property Values



	2019	2020	2021	2022	2023	2024	2025	2026
Taxable Values	26.3	27.5	28.5	31.9	37.4	35.9	35.8	35.6
% Change	6%	5%	4%	12%	17%	-4%	0%	-1%

Note: Listed by Tax Calendar year.

Tax Rate History



	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027
Annual Homeowner Property Tax	$ 534	$ 532	$ 644	$ 717	$ 732
Average Homestead Value	$ 224,353	$ 245,920	$ 260,903	$ 259,872	$ 265,490

DEL MAR COLLEGE

Preliminary Revenue Budget FY 2027

Category	Budget FY 2026	Increase/ (Decrease)	Preliminary Budget FY 2027	Adjustment from June Update	Revised Preliminary Budget FY 2027	% Change of Budget
State Funding:						
Performance-Based Funding	$ 19,183,677	$ -	$ 19,183,677	$ (3,417,882)	$ 15,765,795	-18%
FAST Appropriations	1,715,447	284,553	2,000,000	-	2,000,000	17%
Insurance Contribution	4,934,964	393,933	5,328,897	-	5,328,897	8%
Retirement Contribution	1,966,711	-	1,966,711	-	1,966,711	0%
Total State Funding	**$ 27,800,799**	**$ 678,486**	**$ 28,479,285**	**$ (3,417,882)**	**$ 25,061,403**	**-10%**
Tuition & Fees	22,324,462	(400,000)	21,924,462	-	21,924,462	-2%
Property Taxes	81,355,641	5,800,000	87,155,641	(800,000)	86,355,641	6%
Miscellaneous	2,178,744	500,000	2,678,744	-	2,678,744	23%
Total Preliminary Revenues	**$ 133,659,646**	**$ 6,578,486**	**$ 140,238,132**	**$ (4,217,882)**	**$ 136,020,250**	**2%**

Scenarios to Balance State Decrease

	Scenario #1	Scenario #2	Scenario #3	Scenario #4
State Appropriation Decrease	$ (3,417,882)	$ (3,417,882)	$ (3,417,882)	$ (3,417,882)
Adjustments to Balance:				
Remove equipment budget for FY27	$ (650,000)	$ (650,000)	$ (650,000)	$ -
Strategic Hiring Strategies (delay hiring & realign positions)	-	(1,000,000)	(417,385)	(1,000,000)
Ellucian Subscription Prepayment	-	-	(832,615)	-
Supplies, Postage, etc.	(150,000)	(200,000)	(150,000)	(150,000)
Consultants & Contract Labor	(94,116)	(200,000)	-	-
Student Recruiting & Marketing	(150,000)	(200,000)	(150,000)	(150,000)
Computer, Software, Hardware	-	(100,000)	(100,000)	(100,000)
Travel & Professional Development	-	(100,000)	-	-
Membership & Dues	(25,000)	-	(25,000)	-
Campus Police	-	-	(92,882)	(12,987)
Reduce Maintenance Tax Note issuance to $43.8 million	(2,348,766)	-	-	-
Contingency	-	(967,882)	(1,000,000)	(2,004,895)
Total Initial Cost Adjustments	(3,417,882)	(3,417,882)	(3,417,882)	(3,417,882)
Excess of Initial Cost Adjustments over State decrease:	**$ -**	**$ -**	**$ -**	**$ -**

**Scenario #1 is factored into the FY 2027 preliminary budget*

Proposed Salary & Benefits Increase Scenarios

Employee Classification	Option #1	Option #2	*Option #3	Option #4
Faculty Full-Time	1 Yr. Experience Pay @$829 1% to Schedules for Rank, Education & Base Includes promotions, & summer pay	1 Yr. Experience Pay @$829 2% to Schedules for Rank, Education & Base Includes promotions, & summer pay	1 Yr. Experience Pay @$829 3% to Schedules for Rank, Education & Base Includes promotions, & summer pay	1 Yr. Experience Pay @$829 4% to Schedules for Rank, Education & Base Includes promotions, & summer pay
Adjunct/Overload	1% to Schedule	2% to Schedule	3% to Schedule	4% to Schedule
Exempt (includes Instruction CE/WD)	1%	2%	3%	4%
Non-Exempt F/T	1%	2%	3%	4%
Non-Exempt P/T (Excludes Work-study, Student Assistants, Instructional & Grants) *Must meet eligibility requirements	1%	2%	3%	4%
Total Salary & Benefit Increase	**$1,491,902**	**$2,324,627**	**$3,152,425**	**$3,980,223**

**Option #3 – recommended by Administration*

DEL MAR COLLEGE

Preliminary Expense Budget FY 2027

Category	Budget FY 2026	Increase/ (Decrease)	Vacancy Variance Increase/ (Decrease)	Preliminary Budget FY 2027	% Change of Budget
Faculty Salaries	$ 37,373,767	$ 1,195,895	$ (897,395)	$ 37,672,267	1%
Exempt Salaries	16,876,238	1,159,057	270,882	18,306,177	8%
Exempt Salaries-Instructional	3,960,647	(67,201)	-	3,893,446	-2%
Non-Exempt Salaries	11,271,285	776,504	501,112	12,548,901	11%
Non-Exempt Salaries-Instructional	2,649,688	5,538	-	2,655,226	0%
Benefits	23,305,035	671,350	-	23,976,385	3%
Total Salaries & Benefits	**$ 95,436,660**	**$ 3,741,143**	**$ (125,401)**	**$ 99,052,402**	**4%**
Non-Salary Expenses	36,218,091	(1,290,498)	-	34,927,593	-4%
Contingency	2,004,895	35,360	-	2,040,255	2%
Total Non-Salary Expenses	**$ 38,222,986**	**$ (1,255,138)**	**$ -**	**$ 36,967,848**	**-3%**
Total Preliminary Expenses	**$133,659,646**	**$ 2,486,005**	**$ (125,401)**	**$136,020,250**	**2%**

Preliminary Expense Budget FY 2027

Category	Budget FY 2026	Increase/ (Decrease)	Vacancy Variance Increase/ (Decrease)	Preliminary Budget FY 2027	% Change of Budget
Salaries & Benefits:					
Faculty Salaries	$ 37,373,767	$ 1,195,895	$ (897,395)	$ 37,672,267	1%
Exempt Salaries	16,876,238	1,159,057	270,882	18,306,177	8%
Exempt Salaries-Instructional	3,960,647	(67,201)	-	3,893,446	-2%
Non-Exempt Salaries	11,271,285	776,504	501,112	12,548,901	11%
Non-Exempt Salaries-Instructional	2,649,688	5,538	-	2,655,226	0%
Benefits	23,305,035	671,350	-	23,976,385	3%
Total Salaries & Benefits	**$ 95,436,660**	**$ 3,741,143**	**$ (125,401)**	**$ 99,052,402**	**4%**
Non-Salary Expenses:					
Contract Instruction	158,600	-	-	158,600	0%
Supplies, Postage, Dupl, Copier Rental	3,788,158	(150,000)	-	3,638,158	-4%
Maintenance & Repairs	2,446,276	299,458	-	2,745,734	12%
Equipment	1,729,788	(1,260,000)	-	469,788	-73%
Student Recruiting & Marketing	1,563,906	(150,000)	-	1,413,906	-10%
Audit & Legal, Tax Appraisal, Coll Fees	1,929,066	-	-	1,929,066	0%
Contract Labor & Consultants	3,975,541	(94,116)	-	3,881,425	-2%
Accreditation	97,769	-	-	97,769	0%
Special Pop Interpretor	195,000	-	-	195,000	0%
Comp Software, Hardware, License & Ser	5,084,201	-	-	5,084,201	0%
Travel & Professional Development	583,581	-	-	583,581	0%

Preliminary Expense Budget FY 2027

Category	Budget FY 2026	Increase/ (Decrease)	Vacancy Variance Increase/ (Decrease)	Preliminary Budget FY 2027	% Change of Budget
Non-Salary Expenses-Continued					
Election	-	-	-	-	0%
Security	1,632,304	-	-	1,632,304	0%
Recruitment	32,000	-	-	32,000	0%
Food & Beverage	115,861	-	-	115,861	0%
Library	251,122	-	-	251,122	0%
Bad Debt	225,000	-	-	225,000	0%
Membership & Dues	273,589	(25,000)	-	248,589	-9%
Utilities & Telephone	3,619,219	-	-	3,619,219	0%
Insurance	4,135,371	(360,798)	-	3,774,573	-9%
Bank & Collection Fees	155,300	-	-	155,300	0%
Campus Police	302,858	-	-	302,858	0%
Tuition Bond Transfers Out	1,950,750	1,884,958	-	3,835,708	97%
Miscellaneous	537,831	-	-	537,831	0%
Deferred Maintenance	1,435,000	(1,435,000)	-	-	-100%
Total Non-Salary Expenses	**$ 36,218,091**	**$ (1,290,498)**	**$ -**	**$ 34,927,593**	**-4%**
Contingency	2,004,895	35,360	-	2,040,255	2%
Total Preliminary Expenses	**$ 133,659,646**	**$ 2,486,005**	**$ (125,401)**	**$ 136,020,250**	**2%**

DMC
DEL MAR COLLEGE

M & O Budget Forecast

Category	Preliminary Budget FY 2027	Forecast Budget FY 2028	Forecast Budget FY 2029
State Funding:			
Performance-Based Funding	$ 15,765,795	$ 16,081,111	$ 16,402,733
Performance-Based Funding - ACWDC	-	206,551	242,435
Performance-Based Funding - F2D	-	2,815,400	4,151,950
FAST Appropriations	2,000,000	2,120,000	2,162,400
Insurance Contribution	5,328,897	5,328,897	5,328,897
Retirement Contribution	1,966,711	1,966,711	1,966,711
Total State Funding	**25,061,403**	**28,518,670**	**30,255,126**
Tuition & Fees	21,402,060	21,616,081	21,832,241
Tuition & Fees - ACWDC	522,402	610,313	654,222
Tuition & Fees - F2D	-	-	-
Property Taxes	86,355,641	87,418,711	90,026,090
Miscellaneous	2,678,744	2,705,531	2,732,587
Total Other Revenues	**110,958,847**	**112,350,636**	**115,245,140**
Total Revenues	**$136,020,250**	**$ 140,869,306**	**$145,500,266**

M & O Budget Forecast

Category	Preliminary Budget FY 2027	Forecast Budget FY 2028	Forecast Budget FY 2029
Expenses:			
Faculty Salaries	37,301,413	38,547,326	39,781,779
Exempt	22,145,623	22,638,883	23,130,474
Non-Exempt	15,170,127	15,430,650	15,690,122
Salaries - ACWDC	142,000	146,260	150,648
Salaries - F2D	316,854	326,359	336,150
Benefits	23,976,385	24,668,633	25,308,536
Total Salaries & Benefits	**99,052,402**	**101,758,111**	**104,397,710**
Non-Salary Expenses	31,091,885	30,813,682	32,735,578
Bond Payment (part 1 & part 2)	3,835,708	6,184,474	6,184,474
Contingency	2,040,255	2,113,040	2,182,504
Total Non-Salary Expenses	**36,967,848**	**39,111,195**	**41,102,556**
Total Expenses	**$136,020,250**	**$ 140,869,307**	**$145,500,266**

DMC
DEL MAR COLLEGE

Questions?