



Online Real Estate Program

Becoming a Real Estate Agent

Texas real estate is managed and overseen by the Texas Real Estate Commission (TREC). This agency sets forth guidelines, policies and procedures for Real Estate in Texas. For a general overview, see page four. To learn about all of the requirements and steps to becoming licensed as a Real Estate Salesperson, please visit the TREC website at: <https://www.trec.texas.gov/>

Education Requirements

Del Mar College, Qualifying Provider #8120, offers the education contact hours, as outlined by the Texas Real Estate Commission. All Real Estate Salesperson applicants are required to complete 180 hours of education. There are two options for online completion:

- Pay as You Go – Purchase and access to each individual real estate course for six (6) months.
- Fast Track – Purchase and access to all six real estate courses for six (6) months.

Course Schedule

Online, self-paced courses are scheduled to begin at least twice a month. For more information, you may contact the Continuing Education Office at (361) 698-2122.

End of Course Testing

You will be required to take a final exam at the end of each online course, and must earn a 70% or higher to pass. As per the Texas Real Estate Commission, you will only have two attempts to pass this exam. There is no specific waiting period between each attempt. However, you are required to complete the second attempt within 90 days after the original class concludes. If you do not pass the exam within these two attempts, you will be required to re-enroll in the course and start over. Final exams must be proctored and the students will be responsible for finding and coordinating their own final exam proctors. According to Texas Real Estate Commission (TREC) guidelines, the following are acceptable third party proctors:

- employee at official testing or learning/tutoring center
- librarian at a school, university, or public library
- college or university administrators, faculty, or academic advisor
- clergy who are affiliated with a specific temple, synagogue, mosque, or church
- educational officer of a military installation or correctional facility

Live Instructional Consultation

Students enrolled in the online program may request a consultation with a Real Estate Instructor via email, phone, or in person. Please contact the departmental office for more information.

End of Course Certificates

Student will be issued a certificate of completion via email upon successful completion of each course.

Course Listings

The required Real Estate course sequence and tuition costs are:

TREC Course #	Del Mar College Course Number & Title	Pay As You Go Tuition	Fast Track Tuition
121	RELE 1002 Real Estate Principles I	\$180.00	\$800.00
122	RELE 1039 Real Estate Principles II	\$180.00	\$800.00
1151	RELE 2002 Law of Agency	\$180.00	\$800.00
1251	RELE 1012 Law of Contracts	\$180.00	\$800.00
351	RELE 1000 Promulgated Contract Forms	\$180.00	\$800.00
451	RELE 1020 Real Estate Finance	\$180.00	\$800.00
N/A	RELE 1058 Real Estate Review	\$120.00	\$800.00

Registration

Registration is available online at www.delmar.edu/ce, by phone, or in person at the Del Mar College Center for Economic Development Business and Registration Office located at 3209 S. Staples St., Corpus Christi, (361) 698-1328.

To register online:

- Go to: www.delmar.edu/webdmc. You do not need a log in to register online for a course.
- Click on the box labeled 'Continuing Education'.
- Then, click on the blue link.
- To find the course you wish to enroll in, you can enter key words, such as *Principles I*, in the *Search For (Key Word)* field, and click Submit at the bottom. Or you can just click the submit button at the bottom and all the courses offered for Continuing Education will come up. (To find the Livestream courses, look for courses with *Livestream* in the Course title. The online real estate courses will have *Online* in the course title.)
- Checkmark the white box next to the course you want to register for and click submit at the bottom.
- Follow the prompts to register and pay online.

Contact Us

Phone: (361) 698-2122

Email: ce@delmar.edu

Website: <http://www.delmar.edu/continuing-education/real-estate.html>

Frequently Asked Questions:

Q: Do I need to purchase books?

A: Books are not required for classes, however they are optional for your reference. You will have continued access to the online course and resources for up to one year after completion of the course. You may purchase books directly from the software company upon enrollment. Books are also available for purchase at the Del Mar College on-campus bookstore located at the Del Mar College East Campus in the Harvin Center.

Q: There is an online exam at the end of each course. Can I re-take the exam more than once to improve my score?

A: You will be required to take a final exam at the end of each online course and must earn a grade of 70% or higher to pass. As per the Texas Real Estate Commission, you will only have two attempts to pass this exam. You are required to take the second attempt within 90 days of the first attempt. If you do not pass the exam within these two attempts, you will be required to re-enroll in the course and start over.

Q: Will I be issued a certificate?

A: Yes. Upon finishing the online course, the Real Estate Coordinator will receive notification of your completion and a certificate will be emailed to you.

Q: How long do I have access to my course?

A: You may access your course immediately after purchase, and you have access to your course for 6 months after the purchase date.

Q: If I need more time to complete my course, what are my options?

A: You have the option to extend your course by 30 or 90 days for a fee. The fee depends on the course type and the extension time you choose.

Licensing Course Extensions:

30 day—\$49

90 day—\$89

Continuing Education/Post-Licensing, Exam Prep, and QBank Course Extensions:

30 day—\$19

90 day—\$29

Q: I took a course with a 12-month access. Why did it change?

A: We found the vast majority of students complete the course within 6 months, even with 12 months of access.

Notice of Criminal History Evaluation: A criminal history may make you ineligible for a Real Estate license. Prior to enrolling in Real Estate courses, you may request a criminal history evaluation. It is recommended that each student review the criminal history eligibility guidelines set out in [Texas Occupations Code §53.025](#) and [TREC Rule 541.1](#). You may request a criminal history evaluation by submitting a completed [Fitness Determination Form](#) to TREC prior to applying for a license.

Complete the Qualifying Education: 180 classroom hours of the following qualifying real estate courses

- Principles of Real Estate I (30 classroom hours)
- Principles of Real Estate II (30 classroom hours)
- Law of Agency (30 classroom hours)
- Law of Contracts (30 classroom hours)
- Promulgated Contract Forms (30 classroom hours)
- Real Estate Finance (30 classroom hours)

Education course completion documents must be submitted to [TREC](#) after applying online or with your paper application.

File Your Application: Apply Online - Submit your application and fee to become a Sales Agent using [TREC's Online Services](#). If you don't already have a username and password for [TREC's Online Services](#), register now. If you have registered online with TALCB or TREC in the past, log in now. Apply by Mail - If you prefer, you can also apply for your Sales Agent license using [TREC's paper application](#). This may take longer to process.

Get Your Fingerprints Taken and Pass Your Background Check: You are required by law to have [fingerprints](#) on file with the Texas Department of Public Safety (DPS) so a background check can be performed. Fingerprints on file for other agencies will not be accepted. A license will not issue if the background check has not been passed. Expect a delay if you are notified of an investigation into your background history.

Take the Exam: License exams are administered by [PearsonVUE](#), a testing service company. You will be sent a notice with instructions for scheduling the exam and obtaining a copy of the exam Candidate Handbook. If you fail the exam three times, additional education will be necessary.

Find a Sponsor: After meeting the above requirements, you will be issued an inactive license. You need to be sponsored by an active Texas licensed broker to work. You can complete a sponsorship request using [TREC's online services](#). Once the broker has accepted your request, your active license will be issued, and you can work as a Sales Agent!

This information flyer is subject to change at the discretion of the department